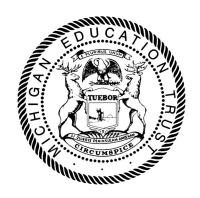




ANNUAL REPORT 2001-2002
Plans B & C



For additional copies, please contact the MET office at:

1-800-MET-4-KID (1-800-638-4543)

(517) 335-4767

www.met4kid.com

187 (Rev. 1-03)



## STATE OF MICHIGAN DEPARTMENT OF TREASURY LANSING

JENNIFER M. GRANHOLM GOVERNOR JAY B. RISING STATE TREASURER

April 2003

#### Dear MET Participants:

We are pleased to present the fiscal year 2001-02 annual report for the Michigan Education Trust (MET). The actuarial report prepared by PricewaterhouseCoopers L.L.P. shows the MET fund for Plan B and Plan C contracts was actuarially sound and 110% funded with a reserve of approximately \$83,581,201 as of September 30, 2002.

In January 2003, we issued the first 1099-Q's as a result of the Economic Growth and Tax Relief Reconciliation Act (EGTRRA) of 2001 passed by the U.S. Congress. This Act provides full tax exemption, therefore, MET participants are not required to add MET earnings to taxable income if benefits are used to pay for qualified higher education expenses. The tax exemption provision of EGTRRA will sunset in 2010 unless Congress acts to provide a permanent exemption.

The MET Board of Directors and staff applaud all contract purchasers for encouraging and motivating your beneficiaries to pursue post-secondary education by participating in the MET program. The MET staff is enthusiastic about the future of the program and encourages you to call the MET office with any questions or concerns you may have at (800) MET-4-KID (638-4543) or (517) 335-4767 in the greater Lansing area. You may also reach us at our new user-friendly Web site address <a href="https://www.met4kid.com">www.met4kid.com</a>.

Sincerely,

Jay B. Rising MET Chairman

Jacknisin

State Treasurer

Robin R. McMillan Executive Director

Michigan Education Trust

Rol R. mmile

P.O. BOX 30198 • LANSING, MICHIGAN 48909 www.michigan.gov/treasury • (517) 335-4767 or (800) MET-4-KID

#### MET BOARD AND LEADERSHIP

A nine-member Board of Directors administers the MET program. Board members are responsible for policy development, investment initiatives, program development and implementation. The Governor, on advice, and consent of the Senate, appoints MET Board members, who represent expertise in business, academics or finance. By statute, the State Treasurer, Jay B. Rising, serves as Chairman. Robin McMillan, Executive Director, serves as liaison to the MET Board of Directors and administers MET operations.

#### MICHIGAN EDUCATION TRUST BOARD OF DIRECTORS

MR. JAY B. RISING State Treasurer MET Chair

MR. RICHARD M. GABRYS
MET President
Vice Chairman, Deloitte & Touche LLP

MR. THOMAS P. SULLIVAN MET Vice President President, Cleary College

DR. WILLIAM A. SEDERBURG President, Ferris State University

MS. STACIA K. SMITH
Marketing Manager Specialist, Visteon Corp.

MR. LON SCHNEIDER Superintendent, Cadillac School District

MR. TAYLOR SEGUE, III Attorney, Howard and Howard

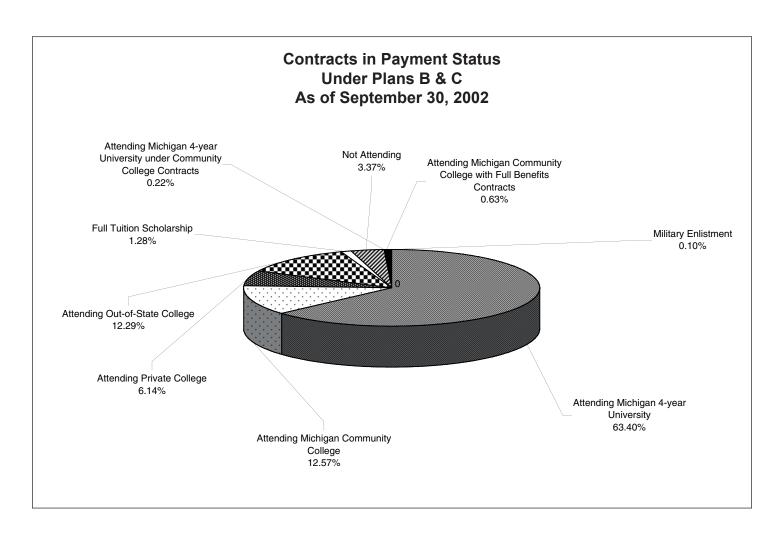
MS. KATHLEEN SCHMALTZ Entrepreneur

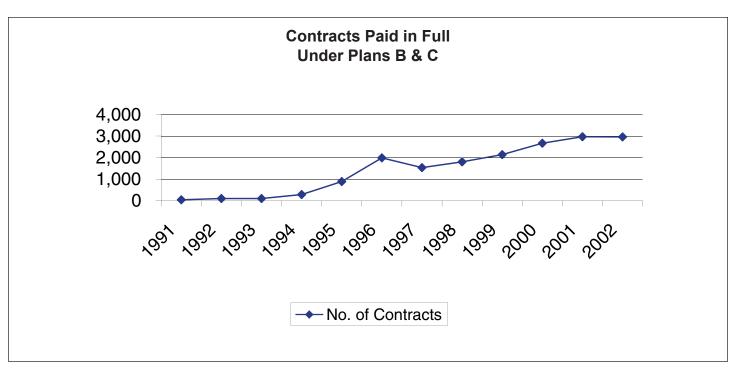
MS. STEPHANIE M. WILKINSON CPA, Port Huron School District

#### THE MET PROGRAM

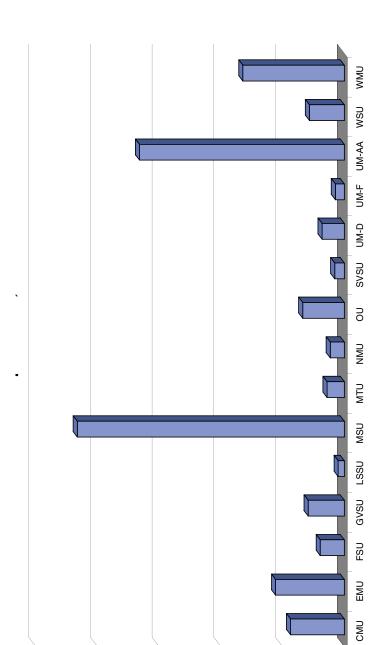
Michigan Education Trust (MET) is Michigan's Section 529 prepaid tuition program established by Public Act 316 of 1986. MET is administratively located within the Department of Treasury, Bureau of Student Financial Assistance. A nine-member Board of Directors and a twelve-member staff administer the MET program.

MET allows parents, grandparents, businesses and others, to make contributions, at the current rate of tuition, for a child to attend any Michigan public college in the future. Michigan is the first state in the nation to enact legislation for a prepaid tuition program. Today, all 50 states have established similar prepaid or college savings programs.





# Students Attending 4 Year Public Universities Under Plan B & C As of September 30, 2002



2000

1500

1000

200

CMU-Central Michigan University
EMU-Eastern Michigan University
FSU-Ferris State University
GVSU-Grand Valley State University
LSSU-Lake Superior State University
MSU-Michigan State University
MTU-Michigan Technological University
NMU-Northern Michigan University
OU-Oakland University
OU-Oakland University
UM-D-University of Michigan-Dearborn
UM-F-University of Michigan-Bint
UM-AA-University of Michigan-Ann Arbor
WSU-Wayne State University

■ Contracts Beneficiary is Expected to Attend college **Contracts by Academic Year** Under Plans B & C -

### PRICEV/ATERHOUSE COOPERS @

PricewaterhouseCoopers LLP One North Wacker Chicago, IL 60606 Telephone 312 298 3732 Facsimile 312 298 8375

November 15, 2002

Dr. Douglas Roberts Chairman of the Board of Directors of the Michigan Education Trust Department of Treasury P. O. Box 30198 Lansing, Michigan 48909

Dear Dr. Roberts:

We have performed an actuarial valuation of Plans B and C ("MET I") of the Michigan Education Trust ("MET I" or "the Trust"), at the request of the Trust as of September 30, 2002. The valuation is based on data furnished by MET regarding the contracts submitted during the 1988, 1989 and 1990 enrollment periods and payments made under those contracts; unaudited financial data provided by MET; the actuarial basis described herein and the contract provisions in effect for the 1988, 1989 and 1990 enrollments.

We have determined that as of September 30, 2002, based on the aforementioned data and assumptions, the market value of Plan B assets exceeded the actuarial present value of Plan B benefits by \$80,082,162, and the market value of the Plan C assets exceeded the actuarial present value of Plan C benefits by \$3,499,039.

The valuation was performed based upon generally accepted actuarial principles, and tests were performed as considered necessary to ensure the accuracy of the results. We certify that the amounts presented in the accompanying report have been appropriately determined according to the actuarial assumptions stated herein.

Respectfully submitted,

Steven A. Skov, ACAS, MAAA

Principal Consultant

PricewaterhouseCoopers LLP

Richard M. Kaye

Fellow of the Society of Actuaries, CPA

Richard M. Kaye & Associates



## STATE OF MICHIGAN OFFICE OF THE AUDITOR GENERAL 201 N. WASHINGTON SQUARE LANSING, MICHIGAN 48913 (517) 334-8050 FAX (517) 334-8079

THOMAS H. MCTAVISH, C.P.A. AUDITOR GENERAL

Independent Auditor's Report on the Financial Statements

November 15, 2002

Dr. Douglas B. Roberts, Chairman Board of Directors Michigan Education Trust Treasury Building Lansing, Michigan

Dear Dr. Roberts:

We have audited the accompanying statement of net assets of Plans B and C of the Michigan Education Trust, a component unit of the State of Michigan, as of September 30, 2002 and the related statement of revenues, expenses, and changes in net assets and the statement of cash flows for the fiscal year then ended. These financial statements are the responsibility of the Michigan Education Trust's management. Our responsibility is to express an opinion on these financial statements based on our audit. The financial statements of the Michigan Education Trust Plans B and C as of September 30, 2001 were audited by other auditors whose report dated December 20, 2001 expressed an unqualified opinion on those statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As described in Note 1B, the accompanying financial statements present only Plans B and C of the Michigan Education Trust and are not intended to present fairly the financial position and results of operations and cash flows of the State of Michigan or its component units, including the Michigan Education Trust as a whole.

In our opinion, the financial statements referred to in the first paragraph present fairly, in all material respects, the financial position of the Michigan Education Trust Plans B and C as of September 30, 2002 and the results of operations and cash flows for the fiscal year then ended in conformity with accounting principles generally accepted in the United States of America.

The management's discussion and analysis is not a required part of the basic financial statements but is supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the supplementary information. However, we did not audit the information and express no opinion on it.

In accordance with *Government Auditing Standards*, we have also issued a report dated November 15, 2002 on our tests of the Michigan Education Trust's compliance with certain provisions of laws, regulations, contracts, and grants and on our consideration of its internal control over financial reporting. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be read in conjunction with this report in considering the results of our audit.

Sincerely,

Herman H. Mc lavis

Thomas H. McTavish, C.P.A.

**Auditor General** 

#### Management's Discussion and Analysis Michigan Education Trust Plans B and C

This is a discussion and analysis of the financial performance of the Michigan Education Trust (MET), Plans B and C, for the fiscal year ended September 30, 2002. MET is an Internal Revenue Code (IRC) Section 529 prepaid tuition program and is a component unit of the State of Michigan, administratively located within the Michigan Department of Treasury. MET's management is responsible for the financial statements, footnotes and this discussion.

#### **Using the Financial Report**

In June 1999, the Governmental Accounting Standards Board (GASB) released Statement No.34 Basic Financial Statements - and Management's Discussion and Analysis -for State and Local Governments.

• The new reporting standards require a Statement of Net Assets, Statement of Revenues, Expenses and Changes in Net Assets and Statement of Cash Flows.

This financial report includes the report of independent auditors, the management's discussion and analysis. the basic financial statements in the new format, and notes to financial statements.

The financial statements are interrelated and represent the financial status of MET.

The Balance Sheet is now referred to as the Statement of Net Assets which includes the assets, liabilities and net assets, at the end of the fiscal year.

The Statement of Revenues, Expenses and Changes in Net Assets presents the revenues earned and expenses incurred during the year.

The Statement of Cash Flows presents information related to cash inflows and outflows summarized by operating and investing activities.

#### **Analysis of Financial Activities**

The MET Board of Directors approves an annual budget and the investment portfolio allocation. The Michigan Department of Treasury, Bureau of Investments, under the direction of MET management, is responsible for short and long-term investment of MET funds. The MET portfolio for Plans B and C is invested 100% in fixed income investments.

MET funds are invested to coincide with the students expected years of high school graduation. Once students activate their contracts, colleges and universities submit invoices to MET every semester for tuition and mandatory fees. Students have nine years from the expected year of high school graduation to completely use MET contract benefits.

Annually, the actuary determines the actuarial soundness of each MET plan. Key factors used in the soundness analysis are: tuition increases (short and long-term), investment performance, and college selection against the Trust by students and purchasers.

#### **Comparison of Current Year Results and Prior Year**

Condensed Statements of Net Assets as of September 30, (in thousands)

	2002	2001
Current assets	\$ 43,962	\$ 124,107
Noncurrent assets	690,919	610,664
Total assets	\$ 734,881	\$ 734,771
Current liabilities Noncurrent liabilities Total liabilities	\$ 43,944 577,357 651,300	\$ 59,008 876,651 635,659
Net assets-restricted Total net assets	83,581 \$ 83,581	\$ 99,112 99,112

The overall financial position of MET, Plans B and C for the fiscal year ended September 30, 2002 is positive and shows net assets of approximately \$83.6 million. The net assets decreased by approximately \$15.5 million from September 30, 2001 primarily due to:

- 1. Higher than expected tuition increases during the last year.
- 2. Lower than expected asset performance during the last year.
- 3. A loading added to liabilities of 2.0% to reflect actuarial analysis of the experience under the plan.
- 4. Lower discount rate, 5.27% from last year's 6.20%.

Current assets decreased primarily due to the decrease in cash and cash equivalents. Cash and cash equivalents include short-term investments. This line item decreased as of September 30, 2002, because matured investments were immediately reinvested in the long-term portfolio.

Noncurrent assets increased due to purchase of long-term investments during the year that was reflected in cash and cash equivalents at September 30, 2001.

The tuition benefits payable increase reflects the changes in the actuarial present value of the future tuition obligation. Changes in the present value of the future tuition benefit obligation include the changes in the present value discount due to the passage of time, differences between actual experience and the actuarial assumptions utilized, and any changes in actuarial assumptions. Accounts payable increased due to a security purchased prior to September 30, 2002 and settled in the new fiscal year. As a result, total current and noncurrent liabilities increased overall in fiscal year 2002.

Condensed Statements of Revenues, Expenses and Changes in Net Assets for Fiscal Year Ended September 30, (in thousands)

Operating Revenues         \$ 37,624         \$ 42,366           Net realized and unrealized         Appreciation (depreciation) in the fair value of investments         9,354         34,244           Other         46         16         16           Total operating revenue         47,024         76,893           Operating Expenses         1,272         1,424           Salaries and other administrative         5 1,283         135,201           Total operating expenses         62,555         136,625           Operating income (loss)         \$ (15,531)         \$ (59,732)           Increase (decrease) in net assets         \$ (15,531)         \$ (59,732)           Net assets -beginning of fiscal year         99,112         158,845           Net assets -end of fiscal year         \$ 83,581         \$ 99,112		2002	2001	
Net realized and unrealized       Appreciation (depreciation) in the fair value of investments       9,354       34,244         Other       46       16         Total operating revenue       47,024       76,893         Operating Expenses       34,244       76,893         Salaries and other administrative       1,272       1,424         Expenses       1,272       1,424         Tuition benefit expense       61,283       135,201         Total operating expenses       62,555       136,625         Operating income (loss)       \$ (15,531)       \$ (59,732)         Increase (decrease) in net assets       \$ (15,531)       \$ (59,732)         Net assets -beginning of fiscal year       99,112       158,845	Operating Revenues			
Appreciation (depreciation) in the fair value of investments       9,354       34,244         Other       46       16         Total operating revenue       47,024       76,893         Operating Expenses Salaries and other administrative Expenses       1,272       1,424         Tuition benefit expense       61,283       135,201         Total operating expenses       62,555       136,625         Operating income (loss)       \$ (15,531)       \$ (59,732)         Increase (decrease) in net assets       \$ (15,531)       \$ (59,732)         Net assets -beginning of fiscal year       99,112       158,845	Interest and dividends	\$ 37,624	\$ 42,366	
the fair value of investments       9,354       34,244         Other       46       16         Total operating revenue       47,024       76,893         Operating Expenses       34,244       76,893         Salaries and other administrative       1,272       1,424         Expenses       1,272       1,424         Tuition benefit expense       61,283       135,201         Total operating expenses       62,555       136,625         Operating income (loss)       \$ (15,531)       \$ (59,732)         Increase (decrease) in net assets       \$ (15,531)       \$ (59,732)         Net assets -beginning of fiscal year       99,112       158,845	Net realized and unrealized			
Other         46         16           Total operating revenue         47,024         76,893           Operating Expenses         3         1,272         1,424           Salaries and other administrative         1,272         1,424           Expenses         61,283         135,201           Total operating expenses         62,555         136,625           Operating income (loss)         \$ (15,531)         \$ (59,732)           Increase (decrease) in net assets         \$ (15,531)         \$ (59,732)           Net assets -beginning of fiscal year         99,112         158,845	Appreciation (depreciation) in			
Total operating revenue         47,024         76,893           Operating Expenses         3         3           Salaries and other administrative         1,272         1,424           Expenses         61,283         135,201           Total operating expenses         62,555         136,625           Operating income (loss)         \$ (15,531)         \$ (59,732)           Increase (decrease) in net assets         \$ (15,531)         \$ (59,732)           Net assets -beginning of fiscal year         99,112         158,845	the fair value of investments	9,354	34,244	
Operating Expenses         3           Salaries and other administrative         1,272         1,424           Expenses         61,283         135,201           Total operating expenses         62,555         136,625           Operating income (loss)         \$ (15,531)         \$ (59,732)           Increase (decrease) in net assets         \$ (15,531)         \$ (59,732)           Net assets -beginning of fiscal year         99,112         158,845	Other	46	16	
Salaries and other administrative       1,272       1,424         Expenses       1,272       1,424         Tuition benefit expense       61,283       135,201         Total operating expenses       62,555       136,625         Operating income (loss)       \$ (15,531)       \$ (59,732)         Increase (decrease) in net assets       \$ (15,531)       \$ (59,732)         Net assets -beginning of fiscal year       99,112       158,845	Total operating revenue	47,024	76,893	
Salaries and other administrative       1,272       1,424         Expenses       1,272       1,424         Tuition benefit expense       61,283       135,201         Total operating expenses       62,555       136,625         Operating income (loss)       \$ (15,531)       \$ (59,732)         Increase (decrease) in net assets       \$ (15,531)       \$ (59,732)         Net assets -beginning of fiscal year       99,112       158,845				
Expenses       1,272       1,424         Tuition benefit expense       61,283       135,201         Total operating expenses       62,555       136,625         Operating income (loss)       \$ (15,531)       \$ (59,732)         Increase (decrease) in net assets       \$ (15,531)       \$ (59,732)         Net assets -beginning of fiscal year       99,112       158,845	Operating Expenses			
Tuition benefit expense         61,283         135,201           Total operating expenses         62,555         136,625           Operating income (loss)         \$ (15,531)         \$ (59,732)           Increase (decrease) in net assets         \$ (15,531)         \$ (59,732)           Net assets -beginning of fiscal year         99,112         158,845	Salaries and other administrative			
Total operating expenses         62,555         136,625           Operating income (loss)         \$ (15,531)         \$ (59,732)           Increase (decrease) in net assets         \$ (15,531)         \$ (59,732)           Net assets -beginning of fiscal year         99,112         158,845		•	1,424	
Operating income (loss)         \$ (15,531)         \$ (59,732)           Increase (decrease) in net assets         \$ (15,531)         \$ (59,732)           Net assets -beginning of fiscal year         99,112         158,845	Tuition benefit expense	61,283	135,201	
Increase (decrease) in net assets \$ (15,531) \$ (59,732)  Net assets -beginning of fiscal year 99,112 158,845	Total operating expenses	62,555	136,625	
Net assets -beginning of fiscal year 99,112 158,845	Operating income (loss)	\$ (15,531)	\$ (59,732)	
Net assets -beginning of fiscal year 99,112 158,845				
	Increase (decrease) in net assets	\$ (15,531)	\$ (59,732)	
Net assets -end of fiscal year \$83,581 \$99,112	Net assets -beginning of fiscal year	99,112	158,845	
	Net assets -end of fiscal year	\$ 83,581	\$ 99,112	

Interest and dividend income decreased due to lower average yields in fiscal year 2002 as compared to fiscal year 2001.

Net realized and unrealized appreciation (depreciation) in the fair value of investments decreased due to a decrease in investment market values in fiscal year 2002.

Total operating expenses decreased by approximately \$74.1 million due to the change in the present value of the future tuition benefit obligation.

Salaries and other administrative expenses decreased slightly, due to an overall decrease in the cost of marketing, printing and postage.

Condensed Statements of Cash Flows for Fiscal Year Ended September 30, (in thousands)

	2002	2001
Cash provided (used) by:		
Operating activities	\$ (18,169)	\$ (10,169)
Investing activities	(60,965)	85,875
Net increase (decrease) in cash	(79,134)	75,706
Cash - beginning of the year	111,371	35,664
Cash - end of the year	\$ 32,237	\$ 111,371

The net cash used by operating activities increased primarily due to the increase in tuition contract payments to colleges and refund designees.

Overall the cash and cash equivalents at the end of the fiscal year decreased by approximately \$79.1 million.

#### **Factors Impacting Future Periods**

It is expected that Michigan public universities will adopt higher tuition increases next year if state appropriated funds decrease.

Based on current experience of students using MET benefits to attend Michigan public colleges and universities, it is expected that MET Plans B and C will reach its peak matriculation period from 2002 through 2006. During this time, approximately 20,000 students will be eligible to begin using MET contracts to attend college along with 11,646 students already using MET contracts. After 2006, the number of students expected to matriculate will dramatically decrease because new contracts have not been offered under MET Plans B and C since 1990.

#### MICHIGAN EDUCATION TRUST PLANS B AND C

#### Statement of Net Assets As of September 30

ASSETS	<u>2002</u>	<u>2001</u>
Current Assets: Cash and cash equivalents (Note 3)	\$ 32,237,124	\$ 111,370,628
Tuition contracts receivable	-	-
Amounts due from MET Program (Plan D)	595,869	741,551
Amounts due from Primary Government	968,586	905,641
Amounts due from others	-	42,543
Interest and dividends receivable	10,160,875	11,046,683
Total Current Assets	43,962,454	124,107,046
Noncurrent Assets:		
Investments (Note 3)	690,918,918	610,664,184
Total Assets	\$ 734,881,371	\$ 734,771,230
LIABILITIES		
Current Liabilities:		
Tuition benefits payable (Notes 4 & 5)	\$ 64,000,000	\$ 59,000,000
Accounts payable -Vendors	9,935,562	- 4 704
Undistributed charitable tuition	4,784	4,784
Compensated absences (Note 5)	3,258	3,202
Total Current Liabilities	73,943,604	59,007,986
Noncurrent Liabilities:		
Tuition benefits payable (Notes 4 & 5)	577,303,874	576,608,503
Compensated absences (Note 5)	52,692	42,281
Total Liabilities	651,300,170	635,658,770
NET ASSETS		
Net Assets-restricted	83,581,201	99,112,460
1100 1 1000 1000 1000 1000 1000 1000 1		77,112,100
Total Net Assets	\$ 83,581,201	\$ 99,112,460

The accompanying notes are an integral part of the financial statements.

#### MICHIGAN EDUCATION TRUST PLANS B AND C

Statement of Revenues, Expenses, and Changes in Net Assets Fiscal Year Ended September 30

OPERATING REVENUES	<u>2002</u>	<u>2001</u>
Interest and dividend income Net realized and unrealized appreciation (depreciation) in	\$ 37,623,819	\$ 42,632,790
the fair value of investments	9,354,480	34,244,018
Other miscellaneous income	45,512	16,340
Total Operating Revenues	47,023,810	76,893,148
OPERATING EXPENSES		
Salaries and other administrative expenses	1,272,311	1,424,338
Tuition benefit expenses	61,282,758	135,201,058
Total Operating Expenses	62,555,069	136,625,396
Operating Income (Loss)	(15,531,259)	(59,732,248)
Increase (Decrease) in Net Assets	(15,531,259)	(59,732,248)
Net Assets -Beginning of Fiscal Year	99,112,460	158,844,708
Net Assets -End of Fiscal Year	\$ 83,581,201	\$ 99,112,460

The accompanying notes are an integral part of the financial statements.

#### MICHIGAN EDUCATION TRUST - PLANS B AND C

#### Statement of Cash Flows Fiscal Year Ended September 30

CASH FLOWS FROM OPERATING ACTIVITIES	<u>2002</u>	<u>2001</u>
Contract receipts	\$ -	\$ 134,137
Interest and dividends received	38,509,627	43,742,282
Contract payments	(55,587,388)	(51,925,465)
Administrative and other expenses paid	(1,179,105)	(2,159,796)
Application and other fees collected	88,055	40,127
Net Cash used by Operating Activities	(18,168,812)	(10,168,715)
CASH FLOWS FROM INVESTING ACTIVITIES	/	,
Purchase of investment securities	(303,325,810)	(268,027,862)
Proceeds from sale and maturities of investment securities	242,361,118	353,902,729
Net Cash Provided from (used by) Investing Activities	(60,964,692)	85,874,867
1,00 0 0 1 1 1 0 1 1 1 0 0 1 1 0 1 1 1 1	(00,501,052)	
Net Cash Provided (used by) - All Activities	(79,133,504)	75,706,152
Cash and Cash Equivalents at Beginning of Year	111,370,628	35,664,476
Cash and Cash Equivalents at End of Year	\$ 32,237,124	\$ 111,370,628
Reconciliation of Operating Income (loss) to net cash		
used by operating activities		
Operating income (loss)	\$ (15,531,259)	\$ (59,732,248)
Adjustments to reconcile operating income (loss)	Ψ (13,331,237)	Ψ (57,752,210)
to net cash used by operating activities:		
Unrealized and realized (gains) losses	(9,354,480)	(34,244,018)
Changes in assets and liabilities:	(7,554,400)	(34,244,010)
Tuition contracts receivable		134,137
Amounts due from Primary Government	(62,945)	(356,359)
Amounts due from others	42,543	23,787
Interest and dividends receivable	885,808	1,109,492
Amounts due from MET Program (Plan D)	145,682	(362,649)
Compenstated absences	10,467	(7,450)
Tuition benefits payable	5,695,371	83,275,593
i union ochemis payavic	\$ (18,168,812)	\$ (10,168,715)
	\$ (10,100,012)	\$ (10,100,713)

The accompanying notes are an integral part of the financial statements.

#### **NOTE 1- BASIS OF PRESENTATION AND REPORTING ENTITY**

#### A. Basis of Presentation

The financial statements of the Michigan Education Trust (MET) have been prepared in accordance with accounting principles generally accepted in the United States of America as prescribed by the Governmental Accounting Standards Board (GASB). New accounting standards were adopted in fiscal year 2000-01. MET adopted GASB Statement No.34, Basic Financial Statements - and Management's Discussion and Analysis - for State and Local Governments, as amended by Statement No.37, Basic Financial Statements - and Management's Discussion and Analysis - for State and Local Governments: Omnibus, and modified by Statement No.38, Certain Financial Statement Note Disclosures. Statement No.34, as amended and modified, commonly referred to as the new reporting model, retained much of the old reporting and disclosure requirements under the prior reporting model, with certain modifications and newly added information. The most significant effect on MET's financial statements was the addition of the management's discussion and analysis as required supplementary information.

#### B. Reporting Entity

MET was created under Act 316 (the "Act") of the Michigan Public Acts of 1986 (Sections 390.1421-390.1444 of the Michigan Compiled Laws) to operate a prepaid college tuition program. MET is governed by a Board of Directors consisting of nine members including eight public members, appointed by the Governor with the advice and consent of the Senate, and one ex-officio member (the State Treasurer as chairperson). MET is administratively located within the Michigan Department of Treasury. The State Treasurer, as agent for MET, may not commingle funds and must maintain a separate bank account for MET. MET is a proprietary component unit of the State of Michigan (the "State") and is reported as such in the State of Michigan Comprehensive Annual Financial Report. The accompanying financial statements present only MET and are not intended to present fairly the financial position and results of operations and cash flows of the State of Michigan or its component units.

The Act empowers MET, on behalf of itself and the State of Michigan, to enter into a contract with a purchaser which provides that, in return for a specified actuarial determined payment, MET will provide a Michigan child's undergraduate tuition at any Michigan public university or community college. The purchase amount is based on several factors, including tuition costs, anticipated investment earnings, anticipated tuition rate increases, and the type of contract purchased. MET offers a full benefits, limited benefits, and a community college contract. MET's property, income and operations have been statutorily exempted from all taxation by the State and its political subdivisions. The Act and the contracts specifically provide that the State is not liable if MET becomes actuarially unsound. In that event, the contracts provide for refunds to participants.

As of September 30, 2002, there have been nine enrollment periods for MET. The 1988, 1989 and 1990 enrollments are known as Plans B and C. The 1995, 1997, 1998, 1999, 2000 and 2002 enrollments are known as Plan D. The Plan D enrollments are accounted for and reported separately from the Plans B and C enrollments. This report covers Plans B and C enrollments. A separate financial report and actuarial valuation of the Plan D enrollments are available from the MET office at P.0. Box 30198, Lansing, Michigan 48909.

#### NOTE 2- SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### A. Measurement Focus and Basis of Accounting

The financial statements of MET are prepared using the economic resources measurement focus and are prepared on the accrual basis of accounting. Revenues are recognized when earned and expenses are recognized when the materials, services, or benefits are received. Service fees and other fees and charges are recorded as income when earned, and the associated administrative expenses are recorded as incurred. Tuition benefit expense represents accretion of the tuition benefits obligation (see note 4).

As allowed by GASB Statement No.20 Accounting and Financial Reporting for Proprietary Funds and other Government Entities that Use Proprietary Fund Accounting, **MET** follows all GASB pronouncements and those Financial Accounting Standards Board (FASB) Statements and Interpretations, Accounting Principles Board (APB) Opinions, and Accounting Research Bulletins of the Committee on Accounting Procedures that were issued on or before November 30, 1989, except those that conflict with a GASB pronouncement.

#### B. Assets, Liabilities, and Net Assets

<u>Cash and Cash Equivalents:</u> Cash reported on the balance sheet includes deposits with financial institutions, and cash equivalents such as short-term investments with original maturities of less than three months used for cash management rather than investing activities.

<u>Cash and Investments:</u> MET's deposits and investments are held in a fiduciary capacity by the State Treasurer. The Act authorizes MET's Board of Directors to invest MET's assets in any instrument, obligation, security, or property that it considers to be appropriate. The Act also authorizes the pooling of MET's assets with assets of the State, such as the pension funds, for investment purposes.

Investments are carried at market value (see note 3).

The Act requires all deposits of MET to be secured by obligations of the United States or of the State. The market value of these obligations must at all times be equal to or greater than the amount of the deposits of MET, and all banks and trust companies are authorized to give such security for such deposits.

<u>Liabilities:</u> The actuarial present value (APV) of the future tuition obligation is recorded as a current and noncurrent liability of MET (see notes 4 and 5). MET also recorded a liability for compensated absences.

Net Assets: MET's net assets represent the investment appreciation and the investment revenue in excess of the APV of the future tuition obligation and expenses (see note 4). Net assets are restricted due to the contractual obligations MET must adhere to on behalf of the purchasers and beneficiaries for which prepaid tuition was collected and invested. The enabling legislation for MET is P.A. 316 of 1986. Section 17 of the act indicates that "the assets of the trust shall be preserved, invested, and expended solely pursuant to and for the purposes set forth in this act and shall not be loaned or otherwise transferred or used by the State for any purpose other than the purposes of this act."

#### **NOTE 3 -DEPOSITS AND INVESTMENTS**

#### A. General Information:

The Governmental Accounting Standards Board (GASB) Statement No.3, Deposits with Financial Institutions, Investments (including Repurchase Agreements), and Reverse Repurchase Agreements, requires certain disclosures regarding policies and practices with respect to deposits and investments and the credit risk associated with them.

<u>Deposits:</u> In accordance with GASB Statement No.3, deposits are classified into three categories of credit risk, as follows:

Category 1: Insured or collateralized with securities held by the entity or by its agent in the entity's name.

Category 2: Collateralized with securities held by the pledging financial institution's trust department or agent in the entity's name.

Category 3: Uncollateralized, including bank balances that are collateralized with securities held by the pledging financial institution or by its trust department or agent but not in the entity's name.

<u>Investments</u>: In accordance with GASB Statement No.3, investments are also classified into three categories of credit risk, as follows:

Category 1: Insured or registered, or securities held by the entity or its agent in the entity's name.

Category 2: Uninsured and unregistered, with securities held by the counterparty's trust department or agent in the entity's name.

Category 3: Uninsured and unregistered, with securities held by the counterparty or by its trust department or agent but not in the entity's name.

- B. <u>Deposits:</u> At year end, the carrying amount of MET's deposits for Plans B and C was \$1,135,439. The deposits were reflected in the accounts of the banks at \$1' 135,439. The September 30, 2002 balances were covered by Federal depository insurance or collateral held with MET's agent in MET's name and accordingly classified in GASB credit risk category 1.
- C. <u>Investments:</u> The following table shows the carrying amounts and market values of investments for Plans B and C, by investment type and in total (in millions) at September 30, 2002:

	GASB	Categ	ory		Not gorized	Total Carrying Value	Market Value
<u>Investments</u>	<u>#1</u>	<u>#2</u>	<u>#3</u>				
Commercial Paper	\$ 31.1					\$ 31.1	\$ 31.1
Government Securities	453.7					453.7	453.7
Corporate Bonds & Notes	<u>237.3</u>					237.3	237.3
Total Investments	\$ 722.1	\$0.0	<b>\$0.0</b>	\$	0.0	722.1	\$ 722.1
Less Investments Reported on Statement of Net Asse		nd Cas	h Equiv	alents		(31.1)	
Total Investments Per State	ment of Ne	et Asset	ts			\$691.0	
As Reported on the Stateme Cash and cash equivalents Noncurrent investments Total Investments	ent of Net A	<u>Assets</u>				\$31.1 691.0 \$722.1	

#### **NOTE 4 -TUITION BENEFITS PAYABLE**

Presented below is the total tuition benefits obligation of MET. The standardized measurement is the APV of the future tuition obligation. This valuation method reflects the present value of estimated tuition benefits that will be paid in future years and is adjusted for the effects of projected tuition increases and termination of MET contracts.

<u> </u>	September 30. 2002	September 30, 2001
Market Value of Net Assets excluding Tuition Benefits Obligation	\$724,885,075	\$734, 720,963
Present value of future benefits payable and expenses, assuming the fund earns 5.27%		
(6.2% for 2001)	641,303,874	635,608,503
Net Assets in excess of Tuition Benefits Obligation	83,581,201	99,112,460
Net Assets as a Percentage of Tuition Benefits Obli	gation 113%	116%

The most important assumptions used in the actuarial valuations include the following:

The discount rate applied to expected future cash flows to determine present value is 5.27% This discount rate approximates the expected investment yield over the lifetime of the present tuition benefit contracts.

Projected Tuition Increase is 5.84% compounded annually for the next five years and 7.30% for the balance of the period. The Board continued with a two-tier formula for adjusting the tuition increase assumption. The short term increase assumption of 5.84% (5 years through 2008) was based on an extrapolation of recent experience. The Board also considered the relationship of tuition increases to the consumer price index in determining the long term tuition increase assumption of 7.30%.

Federal Income Tax -No tax effect

Selection Against Trust (Bias) -MET will pay 110% of the MET weighted average tuition in benefits and refunds.

Presented below are the key assumptions used in the actuarial valuations for Plans B and C:

	<u>2002</u>	<u>2001</u>	<u>2000</u>	<u> 1999</u>	<u> 1998</u>
Tuition Increase	5.84%	5.71%	5.81%	6.30%	6.86%
Tuition Increase Long	7.30%	7.30%	7.30%	7.30%	7.30%
Term Present Value Discount Rate	5.27%	6.20%	6.20%	6.20%	7.60%

#### **NOTE 5 - LONG TERM LIABILITIES**

The following summarizes the long-term liabilities as of and for the fiscal years ended September 30, 2002 and 2001:

Tuition Benefit Payable	Compensated Absences
#00E 00E E00	<b>0.45.400</b>
	\$ 45,483
	10,467
	\$ 55,950
\$041,303,674	φ 55,950
\$ 64,000,000	\$ 3,258
Tuition Benefit Payable	Compensated Absences
•	
\$552,332,910	\$ 52,933
135,201,058	-
(51,925,465)	(7,450)
\$635,608,503	\$45,483
\$ 59,000,000	\$ 3,202
	\$635,605,503 61,282,758 (55,587,388) \$641,303,874 \$64,000,000 Tuition Benefit Payable \$552,332,910 135,201,058 (51,925,465) \$635,608,503

Actuarial assumptions described in Note 4 have a significant impact on the tuition benefit liability. Actual results may differ from the assumptions utilized.

#### **NOTE 6 - TAX STATUS**

On November 8, 1994, the U.S. Court of Appeals for the Sixth Circuit ruled that MET is an integral part of the State of Michigan, and thus, the investment income realized by MET is not currently subject to federal income tax.

Distributions made in excess of contributions (whether to the refund designee or beneficiary or to a college on behalf of the beneficiary) are taxable income to the refund designee or the beneficiary. After January I' 2002, these excess distributions were no longer subject to federal income tax, if used for qualified higher education expenses.

On August 20, 1996, the Small Business Job Protection Act of 1996 (the "1996 Tax Act") was signed into law which included a provision adding a new section to the Internal Revenue Code of 1986 defining "qualified state tuition programs." A qualified state tuition program is generally exempt from income tax, but is subject to unrelated business income tax. MET has no unrelated business income.

In May 1997 MET submitted a request for ruling to the Internal Revenue Service (IRS) for verification that MET is in compliance with the 1996 Tax Act. On December 23, 1997, the IRS issued a favorable ruling which confirms that MET meets the requirements for exemption from federal income tax as a qualified state tuition program described in section 529 of the Code.

#### **NOTE 7 - RISK MANAGEMENT**

MET participates in the State of Michigan's (primary government) risk management program. The State is self- insured for most general liability and property losses, portions of its employee insurance benefit and bonding programs, automobile liability, workers' compensation and unemployment claims. The State Sponsored Group Insurance Fund and Risk Management Fund {Internal Service Funds} have been established by the State to account for these self-insured risk management programs. As a participant, MET recognizes expenses for payments made to the State in a manner similar to purchasing commercial insurance. Charges to finance the self- insured programs are based on estimates of amounts needed to pay prior and current year claims as determined annually by the Department of Management and Budget.

From a recent graduate....

"... When it came time for me to choose a school the University of Michigan was an easy choice. . . . Not only was it one of the best schools in the State; it was one of the finest schools in the country. *And it was paid for.* My parents had invested in the Michigan Education Trust when I was born, and had paid off my education long before I made my decision to attend U of M.

Three and a half years later, I am a recent graduate of the University of Michigan with a degree in Political Science. I am currently living in Washington D.C., heading up the government affairs activities for an international health care association. . . .

The MET allowed me to attend a World-class institution of higher learning without having to worry about paying for it. Instead, I was able to concentrate on something more important, my education . . . .

I have never regretted staying in state to attend college. . . . On a more personal note, my parents tell me that the first gift they'll give me when I decide to start a family is a MET account for their future grandchild. Although a long way off, it is an investment I know will pay for itself."

Kate Madigan MET Beneficiary 2002 Graduate





"Shani planned very well and took advantage of programs and resources at Michigan State University which allowed her to graduate in three years. MET was a key factor in her preparation as she would not have been able to realize her accomplishment without it."

Sharon Peters, Shani's mom

"Knowing that MET was there helped me complete my education and get a job as an executive assistant in Mayor Kwame Kilpatrick's office in Detroit.

The MET funds allowed me to do so many other things in college other than just going to classes. While I had to stay in Michigan, I was able to participate in a lot of study abroad and out-of state programs. I was able to accelerate my course schedule without worry regarding tuition payments.

The lesson I learned in planning and utilizing MET throughout my college career is invaluable and will serve me well in the future. I truly appreciate my parent's actions to save for my college education and would highly recommend this program to others."

Shani Peters MET Beneficiary 2002 Graduate

#### **Michigan Education Trust Change of Address**

It is important that we have correct addresses and phone numbers. Please notify us when a **permanent address** change is made. This will enable us to mail the appropriate individual important program information such as tax information used for income tax purposes. The MET contract is a legal document therefore, any changes to the contract must be made <u>in writing</u> to the MET office and mailed to the address listed below. Either the Purchaser, Beneficiary or Appointee must sign this form. \*The Beneficiary must be 18 years of age and can only change his/her address. If change of address applies to more than one beneficiary (Student), please copy this form and submit a separate form for each beneficiary (Student).

This change of address applies to (ch	eck all that apply):	
Time change of address applies to (one	ook all that apply).	
Purchaser	*Beneficiary (Student)	Appointee
Contract Number		
Contract Number		
Name		
E-mail Address		
New Address		
City and State		ZIP Code
Daytime Phone Number		
,		
Signature (Purchaser)		Date
Signature (*Beneficiary)		Date
Signature (Appointee)		Date
Signature (Appointee)		Date

MAIL TO: Michigan Education Trust P.O. Box 30198 Lansing, Michigan 48909 THIS PAGE INTENTIONALLY LEFT BLANK

#### The MET Staff

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